MIKE TWUMASI
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Location: Atlanta, GA

EXECUTIVE SUMMARY

Senior Solution Architect and industry strategist with 20+ years leading digital infrastructure transformation across Fortune 500 retail, financial services, manufacturing, and public sector enterprises. Proven expertise in data centers, cloud architecture, multi-cloud modernization, Zero Trust security, SASE, SD-WAN, and service provider networking.

Licensed Commercial Real Estate professional (Georgia) and active data center advisor, bringing differentiated expertise across Engineering Construction Real Estate (ECRT), digital infrastructure, and hyperscale data center ecosystems. Deep understanding of AI/GenAI workload requirements, GPU-dense infrastructure, large-load power strategy, colocation, fiber, leasing and build-to-suit development.

Trusted advisor to CIOs, CTOs, CISOs, developers, and institutional investors — bridging technology, real assets, and capital strategy. Recognized for driving modernization roadmaps, partner enablement, cost optimization, and industry-specific cloud adoption initiatives that accelerate digital transformation and GenAI readiness.

CORE COMPETENCIES

Network Architecture | Security Architecture | Zero Trust | VoIP | SD-WAN | Data Centers | Cloud Networking (Azure/AWS) | Enterprise Automation | Infrastructure Modernization | Identity & Access Management | Service Provider Wireless | Structured Cabling | M&A | Technology Portfolio Rationalization | Executive Communication | Roadmap Development | IT Operating Model Design | Team Leadership & Mentorship | Cross-Functional Governance | Real Estate | Infrastructure Portfolio Management | Infrastructure Rationalization & Optimization | Financial Modeling | Executive Presentation

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PROFESSIONAL EXPERIENCE

Co-Founder - Data Center Group

Coldwell Banker Commercial Metro Brokers | *10/2025 – Present*

Lead the **Data Center Practice Group** by bridging the gap between tech buyers and commercial real estate to secure the right location, for the right specification, at the right time.

Key Leadership & Impact:

- Built and scaled the Data Center Practice Group, positioned the organization to capture hyperscale, colocation, and AI-driven site selection mandates across Georgia and the Southeast.
- Advised institutional investors, developers, and hyperscale operators on land acquisition, large-load power strategy (50MW–1GW), entitlement navigation, and utility coordination
- Expanded revenue streams and differentiated firm capabilities by integrating technology fluency (cloud, network architecture, AI infrastructure requirements) into real estate advisory, creating a competitive advantage in mission-critical asset brokerage.
- Strengthened strategic partnerships with utilities, economic development authorities, and capital providers, accelerating deal velocity, de-risking transactions, and elevating the brokerage's reputation in the digital infrastructure ecosystem.

Founder - Managing Director

UpTime365 | *02/2019 – Present*

Expanded revenue stream and business footprint into new markets through operational efficiency, customer satisfaction and talent acquisition.

Key Leadership & Impact:

- Provide company vision, roadmap and general oversight to deliver on-time/on-budget products and services to satisfied end-customers.

- Strengthen strategic partnerships with distributors, vendors, and high-ticket customers to accelerate deal velocity, de-risk transactions, and elevate the company's reputation.

Director of Infrastructure

CenturyLink | Lumen Technologies | *06/2009 – 01/2019*

Shaped strategic transformation initiatives across regional fiber networks, data center modernization, and cable internet delivery.

Key Leadership & Impact:

- Collaborated directly with business units to translate business requirements into future-state technology blueprints and multi-year roadmaps.
- Directed field engineering teams, established KPI frameworks, and improved operational performance visibility.

EARLIER CAREER EXPERIENCE

Sr. Network & Security Engineer | Boeing Corporation | 04/2005 – 05/2009

- Delivered enterprise security solutions including VPN, firewall, antivirus, IDS/IPS.
- Led major network conversion and pilot deployments.

EDUCATION

Chief Technology Officer (CTO) Program — UC Berkeley
BSc (Hons) Computer Network Management & Design — Robert Gordon University

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CERTIFICATION & LICENSES

CISSP | Cisco Certified Network Professional (CCNP) | Azure Solutions Architect Expert | AWS Advanced Network Specialist | Project Management Professional (PMP) | Certified LeanIX Practitioner 2 | Certified Data Center Energy Professional (CDCEP) | Licensed Real Estate Agent (GA)